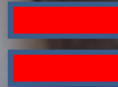
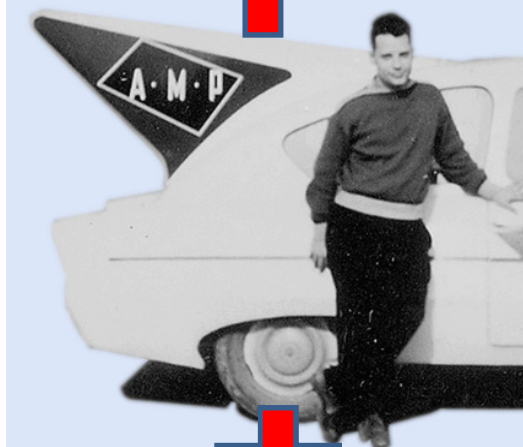
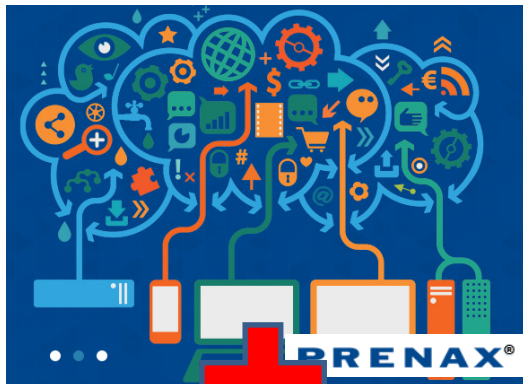


# Belgium@Partner Press.be



# Print & Digital Subscriptions Management Partner



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# Partner Press = Be(ne)lux Partner of Prenax

## Account Management Across the Globe

Prenax's global reach means that we offer clients a truly global service



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# Why intermediate in 2018?

**PEPPOL**  
PAN-EUROPEAN PUBLIC PROCUREMENT ONLINE

## Credit card payment form

Invoice number:   
Invoice amount:

Cardholder details  
Please debit my credit card:

Card type:  VISA    AMERICAN EXPRESS  
Card number:   
Expiry date: / /  Security number:

Cardholder's name (in CAPITAL LETTERS):   
Cardholder's billing address:



Declining number of subscriptions ?



Increasing admin-time and rules: PO, GDPR, e-invoicing, ... Publishers offer standards & webshop



22/02/2018

**DE TIJD**

PARTNER PRESS CORPORATE  
VANGINDERTEL LUC  
BOEKHOUDING  
ROUTE DE LENNIK 451  
1070 ANDERLECHT  
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Leveringsadres :  
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**GTR** Global Trade Review  
GBP TAX INVOICE

Invoice Date: 5 Dec 2017  
Invoice Number: INV-4134  
Reference: SUBS2YEARS  
VAT Number: GB 799 1585 59

Global Trade Review (GTR)  
Exporta Publishing & Events Ltd  
4 Hillgate Place  
London SW12 9ER  
UK

Partner Press Corporate  
Attention: Luc Dewinter  
Lenniksebaan 451  
Brussels B-1070  
BELGIUM  
VAT Number: BE0403482188

Abonnementsnummer: 2481505

Wolters Kluwer

Rechercher ...

Des questions ? Tél. 015 78 7600  
Service clientèle lu-ve 8h30-17h30

€ 0,00

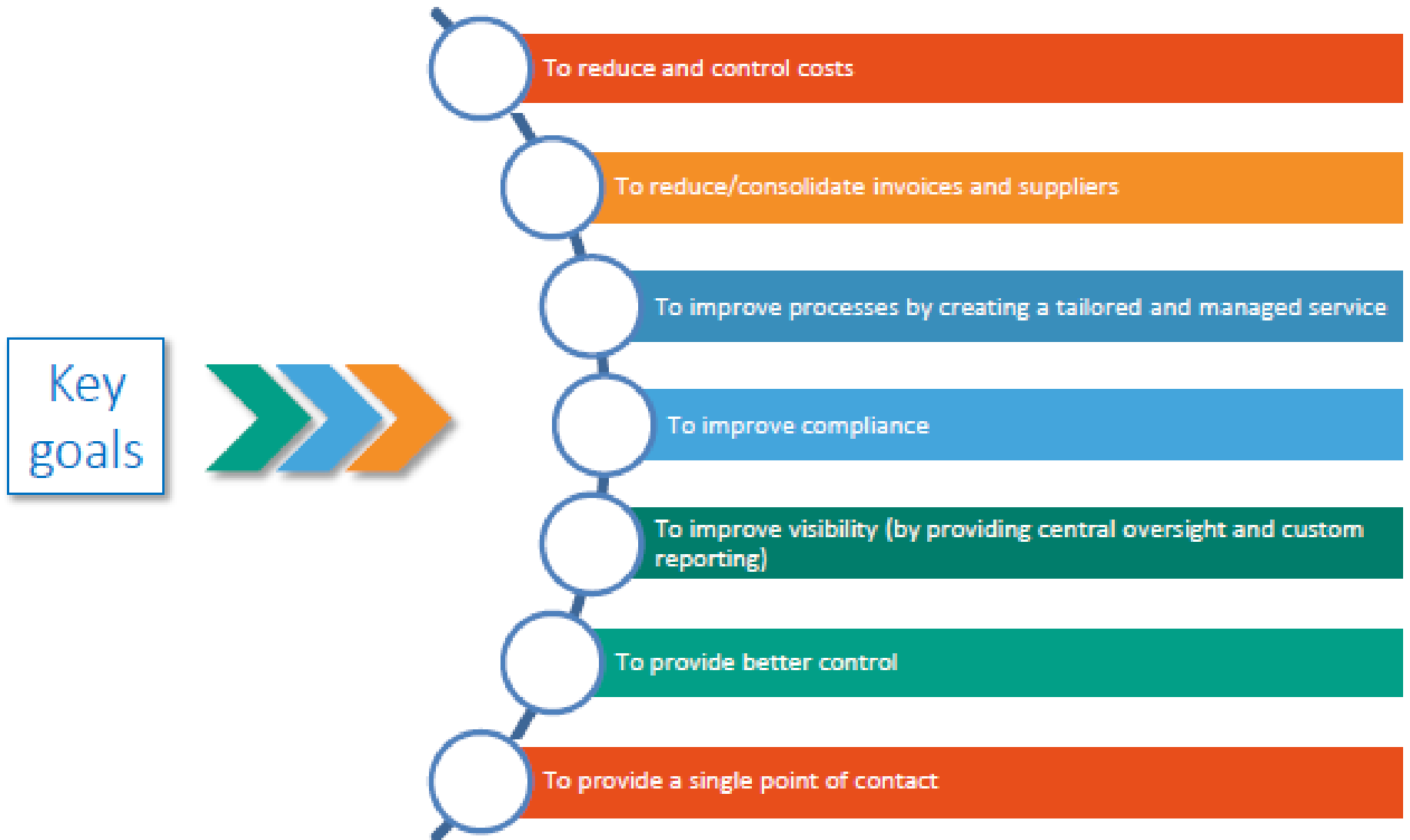
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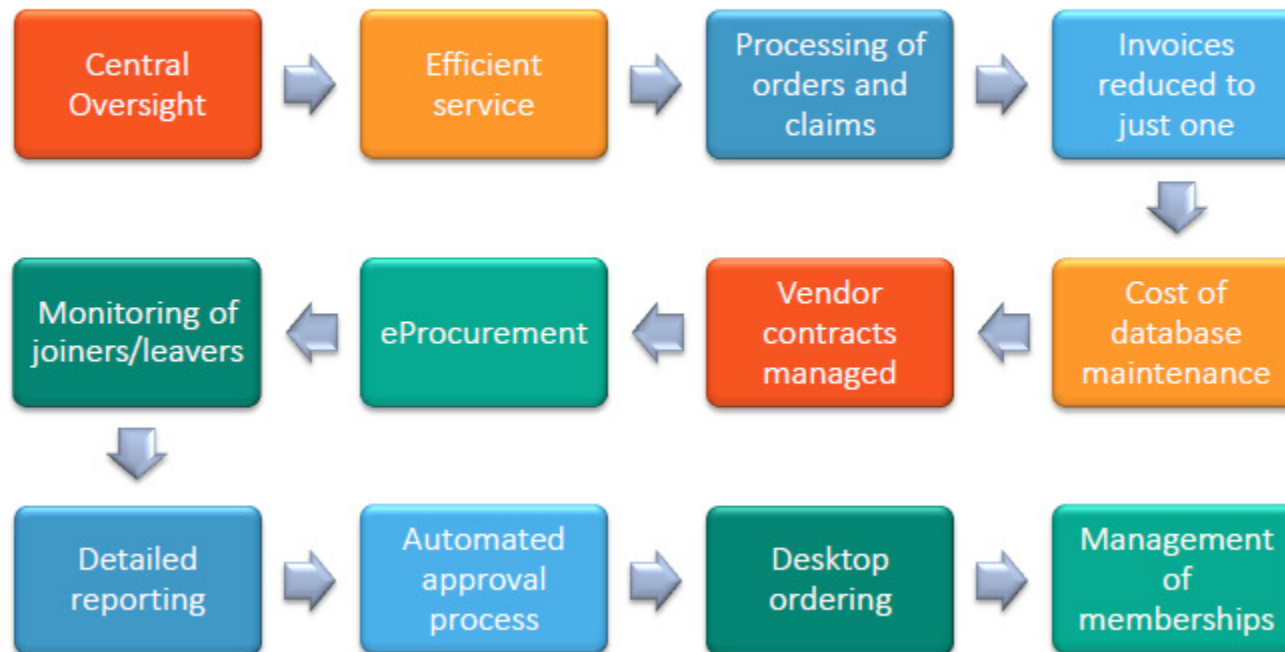
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# Why ? Intermediate for achieving goals



# How? Offer soft services to create value

## Process Improvements



# CASE STUDIES: Examples of total cost reduction

Duplications

In general, 76% of subscriptions are duplicates, we save 10% = 7,6%

Product consolidation

Recently, an investment bank saved over 200.000 € in the first 12 months

Rogue Spend

In some cases, 70% of the spend is rogue. Visibility afforded by Partner Press would capture this

Cost of administration

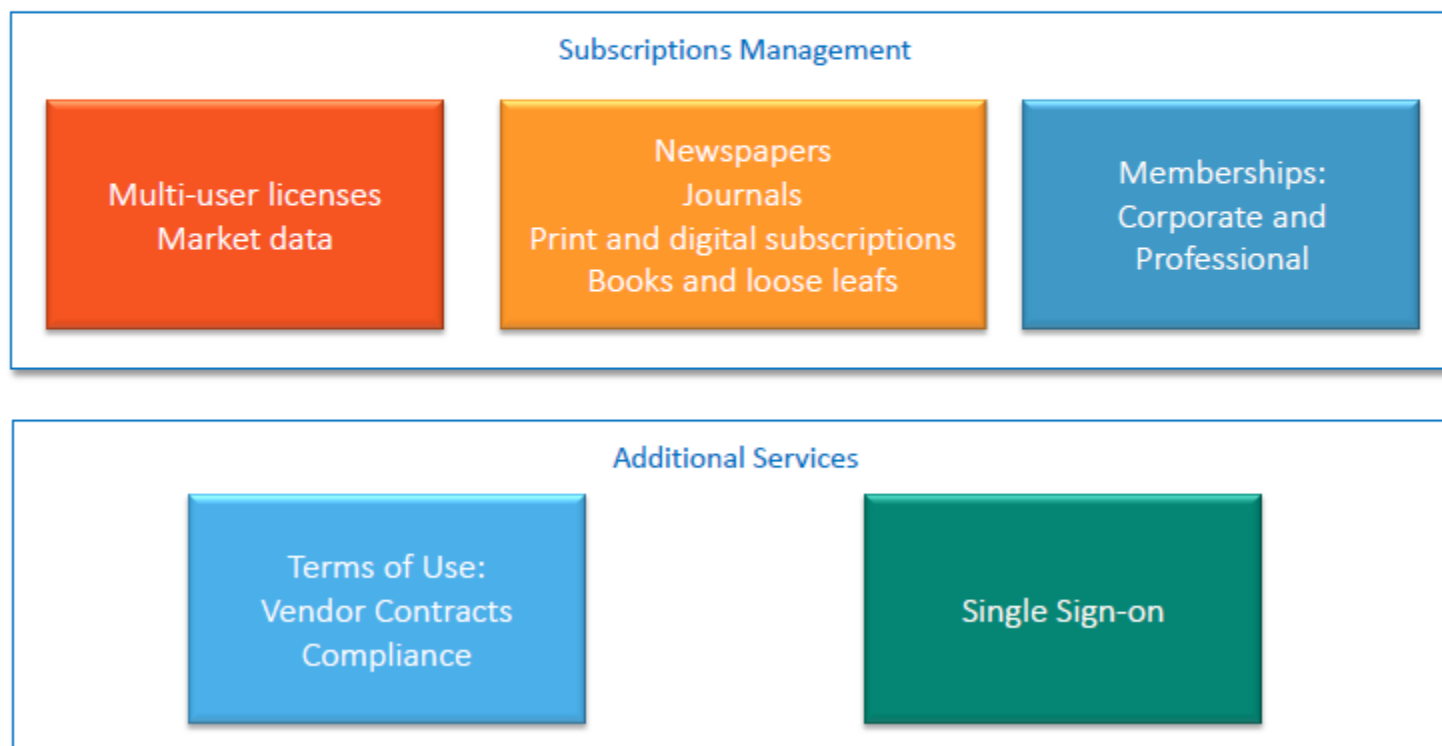
Approval routines, orders, renewals, supplier master data update, payments; time managing vendors drops by 80%

Cost of invoicing

Partner Press sends consolidating invoices , in pdf or e-invoice mentioning all required order references

# In practice: 1 Partner for Admin & Answers

## Everything Under One Roof





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Thank you!



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